

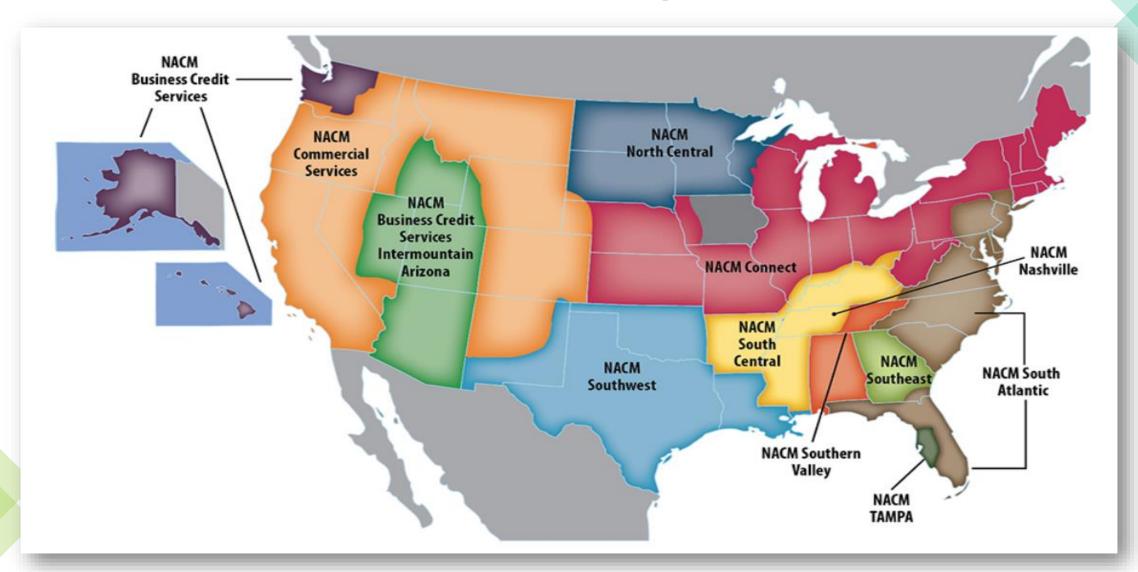
WebCMS Technology

July 28, 2021 11:30 am EST

Session Outline

- Current Participating Affiliate Map
- Upgraded Equipment
- Equifax BCIR Plus 2.0 CFN
- Insight Reports 2 & 3
- Portfolio Risk Analysis (PRA)
- XML Connectivity (API)
- Member Side Remodel
- Master Database
- Q & A

2021 Participating Affiliates



Upgraded Equipment





Switches

Firewall

Business Credit Industry Report Plus 2.0

Equifax

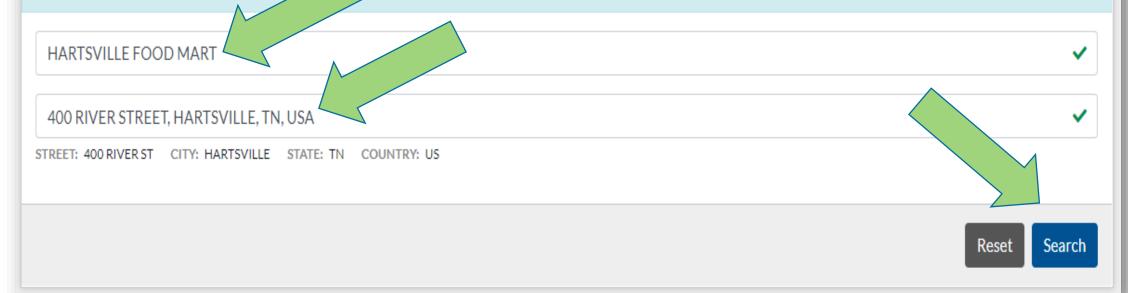
Business Credit Industry Report PlusTM 2.0

- A comprehensive report from Equifax Commercial Products
- Includes Company Profile
- Business Failure Score
- Payment Index
- Open & Closed Financial Accounts **
- Balance Trends
- ...and more

Equifax Business Credit Industry Report PlusTM 2.0

Equifax offers vast coverage and depth of information, with an unmatched focus on the critical small business segment. From verified business identities and detailed credit history to business owner and corporate linkage, Equifax Business Credit Reports give you the deepest level of insight into the validity, financial stability and performance of more businesses.

Our website has been optimized for viewing in a common, modern web browser (e.g. Firefox, Safari and Chrome) with JavaScript turned on. If you are running any other browser or older browser versions, you may be problems with certain sections of the website.



Equifax Business Credit Industry Report PlusTM 2.0

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Our website has been optimized for viewing in a common, modern web browser (e.g. Firefox, Safari and Chrome) with JavaScript turned on. If you are running any other browser or older browser versions, you may encounter problems with certain sections of the website.

The following results matched your search criteria of:

HARTSVILLE FOOD MART

400 RIVER STREET, HARTSVILLE, TN, USA





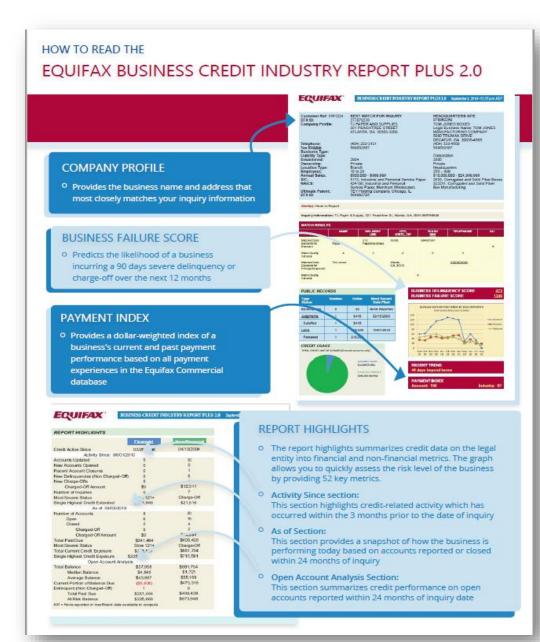
100%

YOUR COST TO MBR

\$20.00

Search Again

Submit



OPEN FINANCIAL ACCOUNTS O Access summarized open financial accounts by account type, with a date reported within 24 months of inquiry CLOSED FINANCIAL ACCOUNTS O Access summarized closed financial accounts, by account type, with a closed date within 24 months of inquiry BALANCE TRENDS EQUIFAX: BUSINESSES O An overview of accounts receivable data on open accounts which have been reported by the creditor within the most recent 24 months EQUIFAX RISPESS CREDIT DISTRICTED FEIGUR SHAWE (200-\$12.000 \$2.000 \$0.001 \$0.0000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.0000 **DECISIONING DETAIL** O Displays the definition, the numeric value and reason codes for each score appended to the business folder Includes Delinquency and Failure Scores The Equifax report offers valuable and extensive information helpful for managing business credit decisions and minimizing risk

BCIR Plus 2.0

Business Credit Industry Report Plus 2.0











Standalone Product

Independent of all other contracts

Pricing

Tampa to Affiliate - \$9.50

Affiliate to Member - \$15.00 (MSRP)

Affiliate create billing code

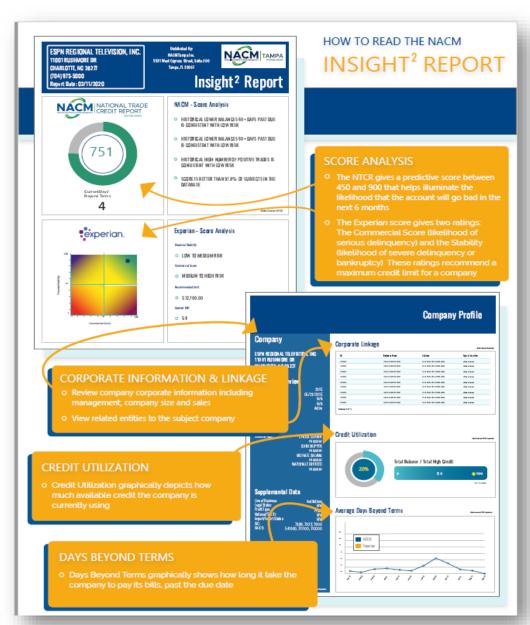
Affiliate
Bills THEIR
Member
Direct

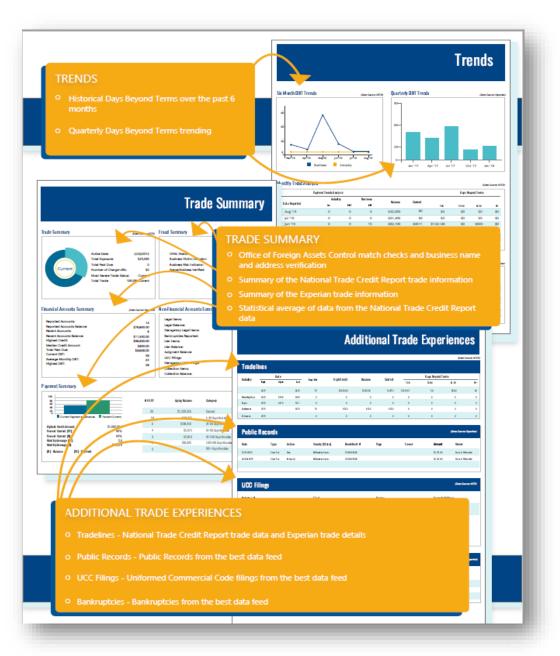
Tampa Bills
Affiliate @
cost
(\$9.50)

Insight Reports

Insight² Report

- A comprehensive report that includes NTCR data elements as well as detailed data from Experian
- 3 scores; Predictive (NTCR), Commercial & Stability (EXP)
- Corporate information & linkage (best data)
- Credit utilization (best data)
- Six-month DBT trends & Quarterly trends (best data)
- Trade from both sources
- OFAC (Office of Foreign Assets Control) (EXP)
- ...and more





Insight² Report

Insight² Report











Standalone Product

Independent of all other contracts

Pricing

Tampa to Affiliate - \$32.00

Affiliate to Member - \$37.00 (MSRP)

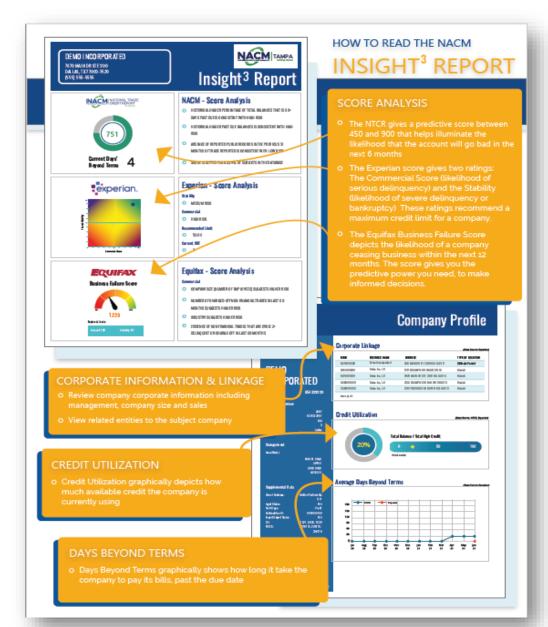
Affiliate create billing code

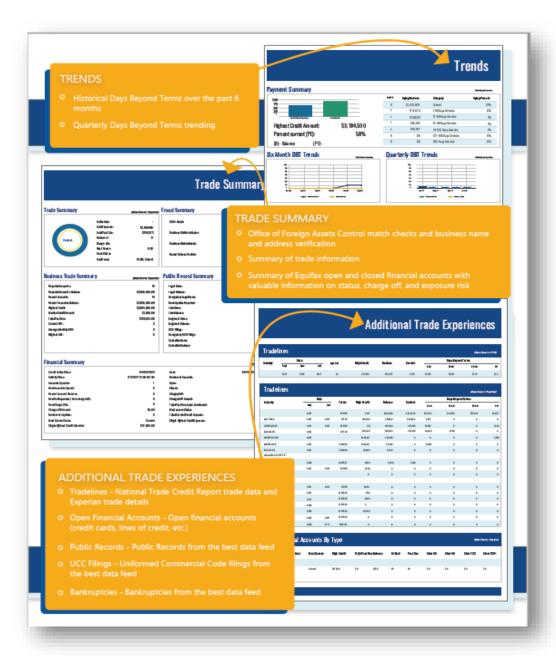
Affiliate
Bills THEIR
Member
Direct

Tampa Bills
Affiliate @
cost
(\$37.00)

Insight³ Report

- A comprehensive report that includes NTCR data elements, Experian as well as Equifax
- 4 scores; Predictive (NTCR), Commercial & Stability (EXP) & Business Failure (EQX)
- Corporate information & linkage (best data)
- Credit utilization (best data)
- Six-month DBT trends & Quarterly trends (best data)
- Trade Information (NTCR & EXP)
- OFAC (Office of Foreign Assets Control) (EXP)
- Open Financial Accounts (EQX)
- ...and more





Insight³ Report

Insight³ Report











Standalone Product

Independent of all other contracts

Pricing

Tampa to Affiliate - \$42.00

Affiliate to Member - \$49.00 (MSRP)

Affiliate create billing code

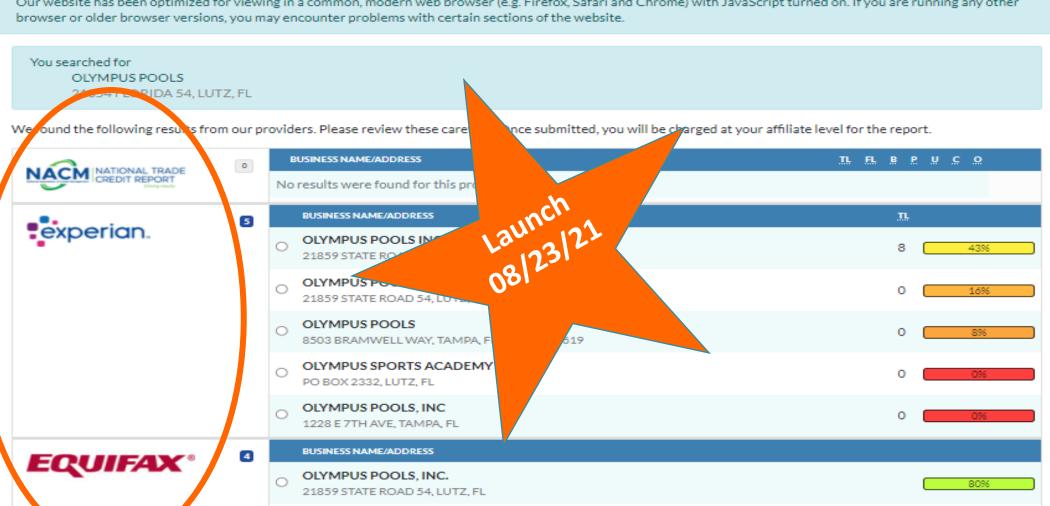
Affiliate
Bills THEIR
Member
Direct

Tampa Bills
Affiliate @
cost
(\$42.00)

Insight³ Report

Merge credit information from NACM's National Trade Credit Report, Equifax and Experian into a single comprehensive report.

Our website has been optimized for viewing in a common, modern web browser (e.g. Firefox, Safari and Chrome) with JavaScript turned on. If you are running any other



Upgraded
Design, Materials
& Understanding the
PRA Levels

June 2021



PORTFOLIO RISK ANALYSIS: LEVELS 1, 2 & 3



VALUABLE DATA ELEMENTS AT YOUR FINGERTIPS

Subscription-based service of up to 50+ data fields delivered monthly to your inbox



LEVEL 1

Provides basic information on health of account; Includes risk class, dollars outstanding and number of members reporting



LEVEL 2

Includes LEVEL 1 DATA elements PLUS total dollars outstanding on NTCR, number and amount of alerts and collection claims



LEVEL 3

Includes LEVELS 1 & 2 data elements PLUS summary industry group stats and calculations



ASSESS RISK

Protect your company from repeat orders from high risk customers



INVESTIGATE YOUR CLIENTELE

Identify upsell opportunities to well-paying customers



MANAGE YOUR PORTFOLIO

Determine when additional reviews are needed



Reach out to your NACM Tampa representative to learn more

Feature is exclusive to electronic contributors only

PORTFOLIO RISK LEVEL ANALYSIS AND DESCRIPTIONS

LEVEL EVEL

LEVEL

-OLIO RISK LEVEL ANALY:	1
Date of Export	Date data exported from database
Date of Score Refresh Date of Trade	Date the business record score was generated Report date of the trade from contributor
Account Number	Contributor AR# reported in manual or electronically loaded data
Account Name	Company name on the business report
City	City on the business report
State	State on the business report
Zip	Zip code on the business report
Country	Country on the business report
Exposure	Member's balance on the business report
NACM ID	Unique business identifier in the database
Trade Line Count	Number of tradelines on the business report
Risk Class Risk Class Description	Credit class for the business report Credit class description for the business report
Risk Score	Credit class description for the business report Credit score for the business report
Member DBT	Member calculated DBT on business
Total Balance Reported	Balance of all recently reported trade on the report
Alert Count	Number of alerts reported on the report
Alert Amount	Total dollar amount (if reported) of alerts on the report
Collection Claims	Number of collection claims reported on the report
Claim Amount	Total dollar amount of collection claims on the report
# Members Reporting	Number of group members with trade on the report
Group Total Balance	Total balance of group members with trade on the report
Group % Current	Percent current of group members with trade on the report
Group DBT Weighted	Weighted DBT of group members with trade on the report
Group DBT Average Score Factor 1	Average DBT of group members with trade on the report First scoring factor for the credit score
Score Factor 1	Second scoring factor for the credit score (if available)
Score Factor 3	Third scoring factor for the credit score (if available)
Score Factor 4	Fourth scoring factor for the credit score (if available)
Score Factor 5	Fifth scoring factor for the credit score (if available)
NTCR Lien	Does the business have a Lien reported
NTCR Judgment	Does the business have a Judgement on file
NTCR UCC	Does the business have UCC information on file
NTCR Mechanic Lien	Does the business have a Mechanics Lien on file
NTCR Corporate DBT Weighted	Does the business have corporate information on file Weighted DBT of all recently reported trade on the report
DBT Average	Average DBT of all recently reported trade on the report
Total Dollars Current	Current balance of all recently reported trade on the report
Total Dollars 1-30	1-30 days balance of all recently reported trade on the report
Total Dollars 31 to 60	31-60 days balance of all recently reported trade on the report
Total Dollars 61 to 90	61-90 days balance of all recently reported trade on the report
Total Dollars 91+	91+ days balance of all recently reported trade on the report
Percent Dollars Current	Percent of all recently reported trade that is current
Percent Dollars 1 to 30	Percent of all recently reported trade that is 1-30 days
Percent Dollars 31 to 60	Percent of all recently reported trade that is 31-60 days
Percent Dollars 61 to 90 Percent Dollars 91+	Percent of all recently reported trade that is 61-90 days
Percent Dollars 91+ Total Dollars Past Due (31+ days)	Percent of all recently reported trade that is 91+ days Past due balance of all recently reported trade on the report
Total Percent Past Due (31+ Days)	Percent of all recently reported trade on the report
NTCR In file Date	Date the report was added to the database
Oldest Trade Open Date	Oldest reported credit tenure
% of Trades Open Date Over 1 year	Percentage of trade that have been open for over 1 year
% of Trades Open Date Less than 1 year	Percentage of trade that have been open for less than 1 year
% of Trades Open Date Over 5 years	Percentage of trade that have been open for over 5 years
Highest Individual Credit	Highest reported credit limit
Highest Open Trade	Largest total balance due to one source
Member Total Dollars Current Member Total Dollars 1 to 30	Balance of member's current trade on the report 1-30 days of member's current trade on the report
Member Total Dollars 1 to 30 Member Total Dollars 31 to 60	31-60 days of member's current trade on the report
Member Total Dollars 61 to 90	61-90 days of member's current trade on the report
Member Total Dollars 91+	91+ days of member's current trade on the report
Member Percent Dollars Current	Percentage of member's reported balance that is current
Member Percent Dollars 1 to 30	Percentage of member's reported balance that is 1-30 days past due
Member Percent Dollars 31 to 60	Percentage of member's reported balance that is 31-60 days past due
Member Percent Dollars 61 to 90	Percentage of member's reported balance that is 61-90 days past due
Member Percent Dollars 91+	Percentage of member's reported balance that is 91+ days past due
Member Total Dollars Past Due (31+ days)	Past due balance of member's current trade on the report
Member Total Percent Past Due (31+ days)	Member calculated percentage of trade past due

NACM data Group Data Additional Fields

Member Data

Portfolio Risk Analysis (PRA)

- Free benchmarking/segmentation by statistical risk class – Level 1 (on dashboard)
- Compare performance against groups, industry & other NACM contributors
- Protect your company from repeat orders from high-risk customers
- Credit custom presentation-worthy reports
- Performance review material



Portfolio Risk Analysis

Distributed By: NACM TAMPA INC.

5521 West Cypress Street - Tampa FL 33607 (813) 289-8894

CONFIDENTIAL CCESSED:5/24/2021 1:34:42 PM

AFL Telecommunications

This report is a mapphot of the accounts that you have reported experience between 3/15/2021 and 4/29/2021. The scores are dynamically calculated and summarized to create this report. Scores may have changed from the time this report severated.

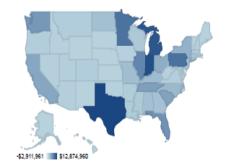
For all subjects with the trade date of 3/15/2021 - 4/29/2021.

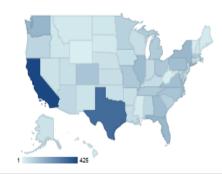
Portfolio Last Updated: 5/23/2021 4:23:41 AM

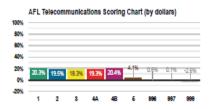
Period	Class	Description	\$ Exposure	Pct	Accounts	Pct
05/2021	1	Very Low Risk	\$24,921,421	20.3	406	8.7
05/2021	2	Low Risk	\$23,900,956	19.5	987	21.2
05/2021	3	Low to Moderate Risk	\$22,382,932	18.3	623	13.4
05/2021	4A	High Risk	\$23,660,563	19.3	282	6.1
05/2021	4B	Very High Risk	\$25,005,665	20.4	300	6.5
05/2021	5	Extreme Risk	\$5,077,278	4.1	71	1.5
05/2021	996	25% of total balance 90+ days past due	\$748,175	0.6	145	3.1
05/2021	997	Bankruptcy reported within the last 24 months	\$110,605	0.1	2	0.0
05/2021	999	Fewer than 3 trade experiences within the last 12 months	(\$3,238,886)	-2.6	1,832	39.4
			Total \$122,568,709		4,648	

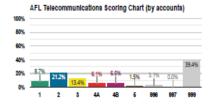
AFL Telecommunications \$ Exposure by State

AFL Telecommunications Accounts by State









Portfolio Risk Analysis

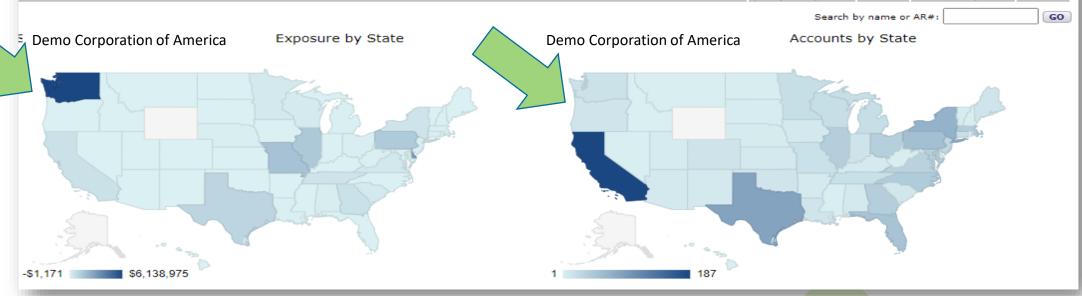
Demo Corporation of America

This report is a snapshot of the accounts that you have reported experience between 5/15/2021 and 6/29/2021. The scores are dynamically calculated and summarized to create this report. Scores may have changed from the time this report was generated.

For all subjects with the trade date of 5/15/2021 - 6/29/2021. ?

Portfolio Last Updated: 7/11/2021 4:38:58 AM REFRESH

Period	Class	Description	\$ Exposure	Pct	Accounts	Pct
07/2021	1	Very Low Risk	\$12,530,332	59.2	135	10.4
07/2021	2	Low Risk	\$3,018,990	14.3	238	18.4
07/2021	3	Low to Moderate Risk	\$1,639,484	7.7	152	11.8
07/2021	4A	High Risk	\$2,909,251	13.7	69	5.3
07/2021	4B	Very High Risk	\$313,530	1.5	79	6.1
07/2021	5	Extreme Risk	\$482,371	2.3	24	1.9
07/2021	996	25% of total balance 90+ days past due	\$242,220	1.1	38	2.9
07/2021	997	Bankruptcy reported within the last 24 months	\$0	0.0	1	0.1
07/2021	999	Fewer than 3 trade experiences within the last 12 months	\$32,243	0.2	557	43.1
		To	tal \$21,168,421		1,293	



PRA Level 2



22 Data Elements



Includes **Level 1** Data
Elements **PLUS**Total Dollars

Outstanding on NTCR, #
and Amount of Alerts &

Collection Claims



eMailed to Member

PRA Level 3



77 Data Elements



Includes Level 1 & 2

Data Elements

PLUS

Summary of Industry

Group Stats &

Calculations

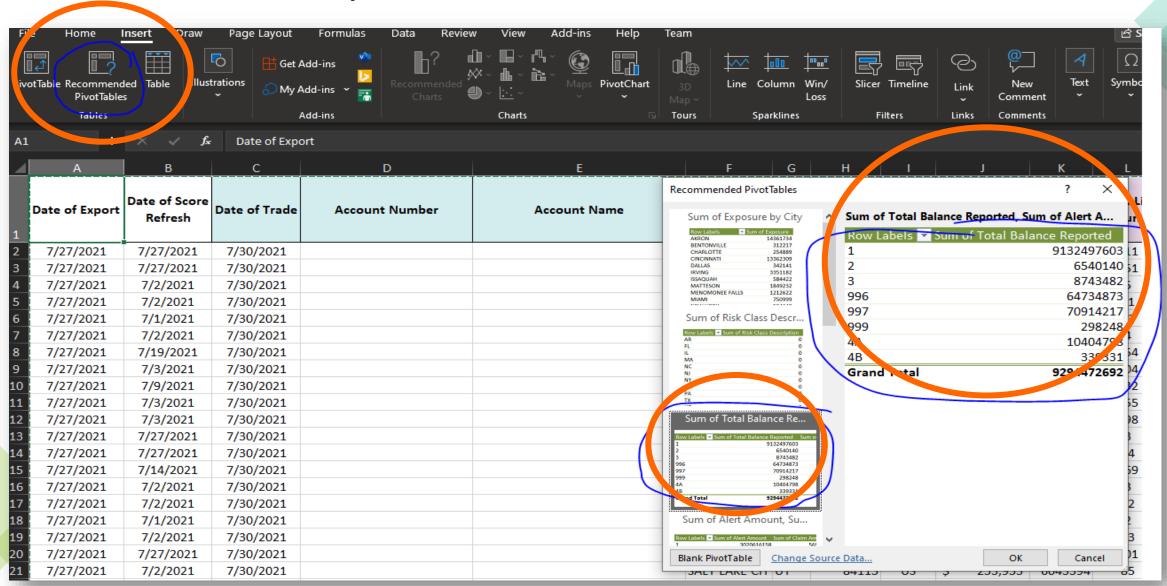


eMailed to Member

Portfolio Risk Analysis Sample Export

Date of Tr 10/30/20 2021 2/27/20 2/2021 2/27/20 2021 12/30/20 2021 2/27/20 2021 9/29/20 2021 9/29/20 2021 9/29/20 2021 10/30/20 2021 10/30/20 2021 10/30/20 2021 10/30/20 2021 4/29/20	27/2021 3 27/2021 997 /30/2020 2 27/2021 2 29/2019 2 29/2020 3 /30/2019 3 29/2020 3 30/2020 4A /30/2019 996	Very Low Risk Low to Moderate Risk Bankruptcy reported within the last 24 months Low Risk Low Risk Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	780 673	123 456 789 987 654 321 9874 8745 5632 12,355,698	Account Name MAIL TRUCK LLC HONDA LANDSCAPING AURORA AUGUSTINE GRASS INSURANCE AND MORE LLC CADILLAC TREE SERVICE PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	YORBA LINDA WEST PALM BEACH THOUSAND OAKS SAN ANTONIO PACIFIC MIRAMAR MIAMI LAS VEGAS HARTFORD	_	92887 33401 91360 78216 63069 33025 33131 89118	US US US US US US	\$ 11,437 \$ 9,295 \$ 8,125 \$ 6,258 \$ 2,916 \$ 2,319 \$ 1,903	6 0 3 5 0 10 0 0	7873474 7724407 7570658 7188995 7124406 6862474	Trade Line Count 4 10 74 4 6 25
/2021 2/27/20 /2021 2/27/20 /2021 12/30/20 /2021 2/27/20 /2021 9/29/20 /2021 9/29/20 /2021 9/29/20 /2021 10/30/20 /2021 3/30/20 /2021 10/30/20	27/2021 3 27/2021 997 /30/2020 2 27/2021 2 29/2019 2 29/2020 3 /30/2019 3 29/2020 3 30/2020 4A /30/2019 996	Low to Moderate Risk Bankruptcy reported within the last 24 months Low Risk Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	673 997 719 699 751 662 634 637	456 789 987 654 321 9874 8745 5632	HONDA LANDSCAPING AURORA AUGUSTINE GRASS INSURANCE AND MORE LLC CADILLAC TREE SERVICE PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	WEST PALM BEACH THOUSAND OAKS SAN ANTONIO PACIFIC MIRAMAR MIAMI LAS VEGAS	FL CA TX MO FL FL NV	33401 91360 78216 63069 33025 33131 89118	US US US US US US	\$ 9,295 \$ 8,125 \$ 6,258 \$ 2,916 \$ 2,319 \$ 1,903	0 3 5 0	7724407 7570658 7188995 7124406	10 74 4 6 25
/2021 2/27/20 /2021 12/30/20 /2021 2/27/20 /2021 9/29/20 /2021 9/29/20 /2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	27/2021 997 /30/2020 2 27/2021 2 29/2019 2 29/2020 3 /30/2019 3 29/2020 3 30/2020 4A /30/2019 996	Bankruptcy reported within the last 24 months Low Risk Low Risk Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	997 719 699 751 662 634 637	789 987 654 321 9874 8745 5632	AURORA AUGUSTINE GRASS INSURANCE AND MORE LLC CADILLAC TREE SERVICE PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	THOUSAND OAKS SAN ANTONIO PACIFIC MIRAMAR MIAMI LAS VEGAS	CA TX MO FL FL NV	91360 78216 63069 33025 33131 89118	US US US US US	\$ 8,125 \$ 6,258 \$ 2,916 \$ 2,319 \$ 1,903	3 5 0 10	7724407 7570658 7188995 7124406	74 4 6 25
/2021 12/30/20 /2021 2/27/20 /2021 9/29/20 /2021 9/29/20 /2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	30/2020 2 27/2021 2 29/2019 2 29/2020 3 30/2019 3 29/2020 3 30/2020 4A 30/2019 996	Low Risk Low Risk Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	719 699 751 662 634 637	987 654 321 9874 8745 5632	INSURANCE AND MORE LLC CADILLAC TREE SERVICE PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	SAN ANTONIO PACIFIC MIRAMAR MIAMI LAS VEGAS	MO FL FL NV	78216 63069 33025 33131 89118	US US US US	\$ 6,258 \$ 2,916 \$ 2,319 \$ 1,903	5 0 10	7570658 7188995 7124406	4 6 25
/2021 2/27/20 /2021 9/29/20 /2021 9/29/20 /2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	27/2021 2 29/2019 2 29/2020 3 (30/2019 3 29/2020 3 30/2020 4A (30/2019 996	Low Risk Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	699 751 662 634 637	654 321 9874 8745 5632	CADILLAC TREE SERVICE PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	PACIFIC MIRAMAR MIAMI LAS VEGAS	MO FL FL NV	63069 33025 33131 89118	US US US	\$ 2,916 \$ 2,319 \$ 1,903	0 10	7188995 7124406	6 25
/2021 9/29/20 /2021 9/29/20 /2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	29/2019 2 29/2020 3 /30/2019 3 29/2020 3 30/2020 4A /30/2019 996	Low Risk Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	751 662 634 637	321 9874 8745 5632	PINE TREE FARMS ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	MIRAMAR MIAMI LAS VEGAS	FL FL NV	33025 33131 89118	US US	\$ 2,319 \$ 1,903	10	7124406	25
/2021 9/29/20 /2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	29/2020 3 /30/2019 3 29/2020 3 30/2020 4A /30/2019 996	Low to Moderate Risk Low to Moderate Risk Low to Moderate Risk High Risk	662 634 637	9874 8745 5632	ACE GOLF TEE EDGE PHOTOGRAPHY LIVING MORE LLC	MIAMI LAS VEGAS	FL NV	33131 89118	US	\$ 1,903			
/2021 10/30/20 /2021 9/29/20 /2021 3/30/20 /2021 10/30/20	30/2019 3 29/2020 3 30/2020 4A (30/2019 996	Low to Moderate Risk Low to Moderate Risk High Risk	634 637	8745 5632	EDGE PHOTOGRAPHY LIVING MORE LLC	LAS VEGAS	NV	89118			0	6862474	40
/2021 9/29/20 /2021 3/30/20 /2021 10/30/20	29/2020 3 30/2020 4A /30/2019 996	Low to Moderate Risk High Risk	637	5632	LIVING MORE LLC				US	£ 4.004		0002777	
/2021 3/30/20 /2021 10/30/20	30/2020 4A /30/2019 996	High Risk				HARTFORD	CT			\$ 1,661	0	6805125	30
/2021 10/30/20	30/2019 996	-	620	10 000 000	DOTTI INIO COLA		C1	06141	US	\$ 985	45	6619775	10
				12,333,030	BOTTLING COLA	FT WORTH	TX	761061822	US	\$ 952	0	6495169	18
/2021 4/29/20		25% of total balance 90+ days past due	996	310,215	POOL SUPERIOR CHEMICALS	FRESNO	CA	937251938	US	\$ 880	45	1000573	48
	29/2020 2	Low Risk	748	512130	TRANSPORT HOMES	FORT LAUDERDALE	FL	33325	US	\$ 697	0	588865	15
/2021 9/29/20	29/2020 996	25% of total balance 90+ days past due	996	656979	TOP TREE	ELDON	МО	65026	US	\$ 540	75	495506	15
/2021 5/30/20	30/2019 1	Very Low Risk	767	463290	FURRY GRASS SALES	EDGEWOOD	NY	11717	US	\$ 281	0	334508	16
/2021 5/30/20	30/2020 3	Low to Moderate Risk	681	411971	SAND PIPER BOATS	DORAVILLE	GA	303400000	US	\$ 139	0	293528	17
	Defin	Definitions •	Definitions •	Definitions •	Definitions ⊕ :	Definitions	Definitions	Definitions	Definitions	Definitions	Definitions ⊕ : ◀	Definitions ⊕ : ■	Definitions

Sample Pivot Table from PRA File



In 2 clicks, members can create pivot tables with amazing informational depth:

Row Labels	Sum o	f Total Balance Reported	Sum	of Alert Amount	Sum	of Claim Amount
1	\$	9,132,497,603	\$	3,020,616,158	\$	56,901
2	\$	6,540,140	\$	4,133	\$	-
3	\$	8,743,482	\$	11,034	\$	-
996	\$	64,734,873	\$	2,173	\$	428
997	\$	70,914,217	\$	-	\$	-
999	\$	298,248	\$	-	\$	-
4A	\$	10,404,798	\$	-	\$	-
4B	\$	339,331	\$	-	\$	-
Grand Total	\$	9,294,472,692	\$	3,020,633,498	\$	57,329

PRA Monthly Subscription Service

- Subscription-based service of up to 50+ data fields delivered monthly to member's Inbox
- Three subscription levels, simple pricing plans
- Sell more to good members identify potential upsell opportunities – using your own independent investigation
- Member protects their company from repeat orders from high-risk customers
- Augment existing data sources and easily determine when NACM is the right fit
- Easily manage their portfolio and determine when additional review is needed, on whom and when



PRA Subscription Pricing

Information Level:

Description:

Level 1

Basic information on health of account. Includes Risk Class, dollars outstanding and number of members reporting.

Level 2

Includes **Level 1** data <u>plus</u> total dollars outstanding on NTCR, number and amount of Alerts and Collection Claims.

Level 3

Includes **Levels 1 & 2** data elements <u>plus</u> summary Industry Group Stats and calculations.

Customer Range

Number of Customers Up to 999 1,000 to 4,999 5,000 to 9,999 10,000 to 24,999 25,000 to 49,000 50,000+

Automated Delivery					
Select Customer	Month t	o Month	Annual PrePay		
Range	Per Month	Yearly Cost	15% Discount		
	\$50	\$600	\$510		
	\$100	\$1,200	\$1,020		
	\$150	\$1,800	\$1,530		
	\$200	\$2,400	\$2,040		
	\$350	\$4,200	\$3,570		
	\$500	\$6,000	\$5,100		

Automated Delivery						
Select Customer	Month t	o Month	Annual PrePay			
Range	Per Month	Yearly Cost	15% Discount			
	\$100	\$1,200	\$1,020			
	\$200	\$2,400	\$2,040			
	\$300	\$3,600	\$3,060			
	\$400	\$4,800	\$4,080			
	\$1,000	\$12,000	\$10,200			
	\$2,000	\$24,000	\$20,400			

Automated Delivery						
Select Customer	Month t	o Month	Annual PrePay			
Range	Per Month	Yearly Cost	15% Discount			
	\$150	\$1,800	\$1,530			
	\$250	\$3,000	\$2,550			
	\$500	\$6,000	\$5,100			
	\$1,000	\$12,000	\$10,200			
	\$1,500	\$18,000	\$15,300			
	\$3,000	\$36,000	\$30,600			

PRA Process & Pricing

- Review options with member
- Indicate level of data and estimated # of accounts by circling on the form/sign up sheet
- Complete all the boxes so we know where to send the info and who to CC at the affiliate
- Pricing is <u>MSRP</u> to allow you full flexibility in negotiation
- Member pays up front(annually) or monthly
- Affiliate retains 60% of gross fee
- Tampa to receive 40% of your final gross charge to member
- Tampa will bill Affiliate monthly for the 40%

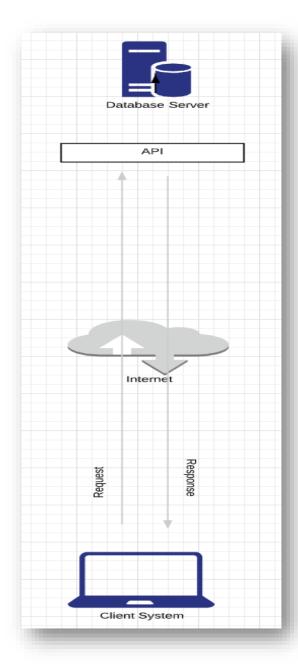
API/XML

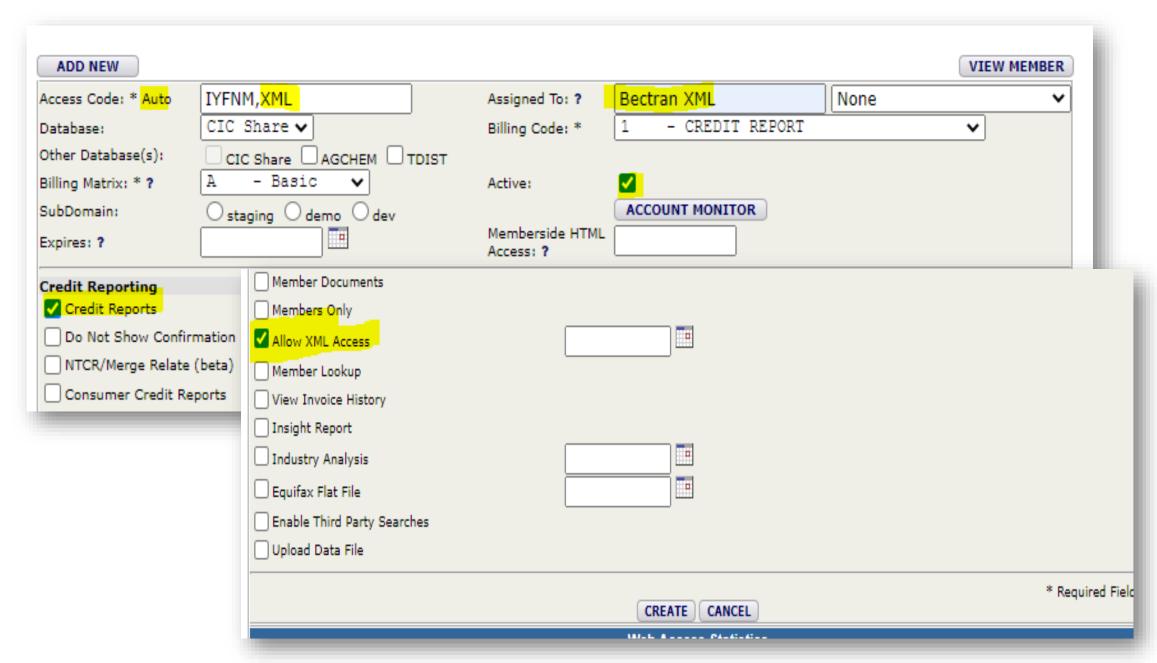
API / XML Compliance

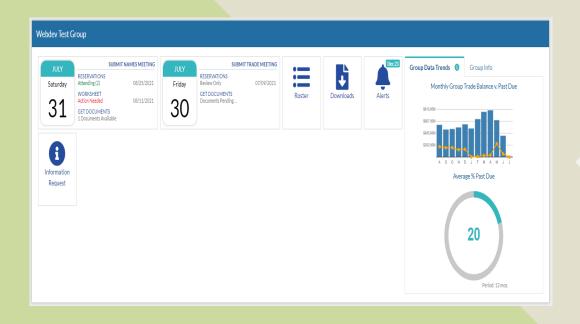
- ✓ Protect our largest asset
- ✓ New security enhancements
- ✓ Execution of WebPortal Agreement
- ✓ Must be a data contributor (full file)
- ✓ Third-Party access sandbox with expiration date
- ✓ Live credentials / access to production database

XML / API Connectivity

- XML = eXtensible Markup Language is standardized format for storing & sending data
- API = Application Programming Interface is a set of definitions and protocols that allow one application to communicate with another application
- APIs allow computers rather than people can manage the work. Through APIs, users can update work-flows to make them quicker and more productive.
- APIs allow content to be embedded more easily. This guarantees more fluid information delivery and an integrated user experience.

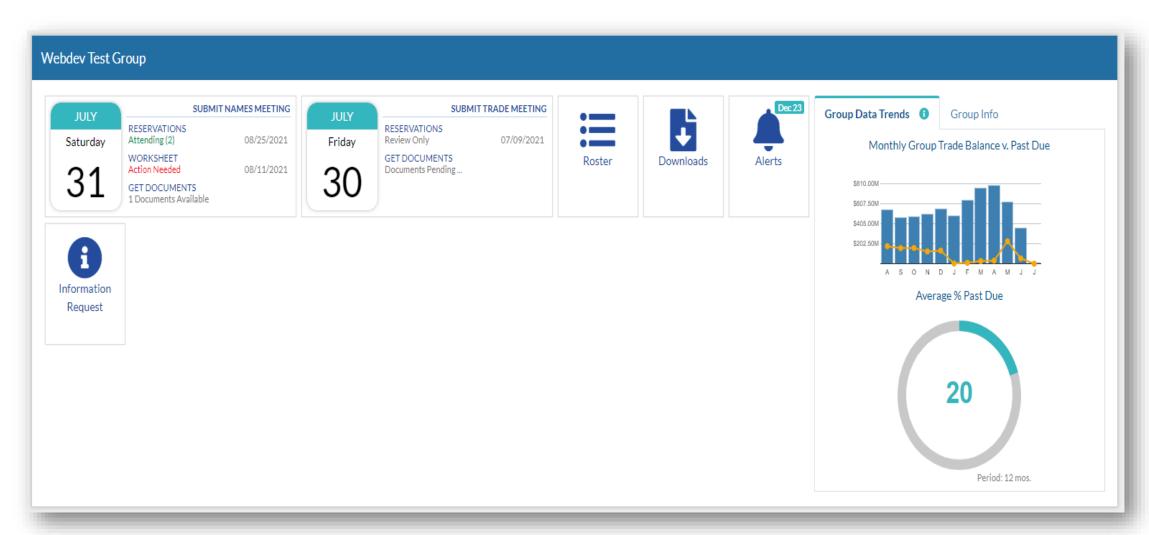




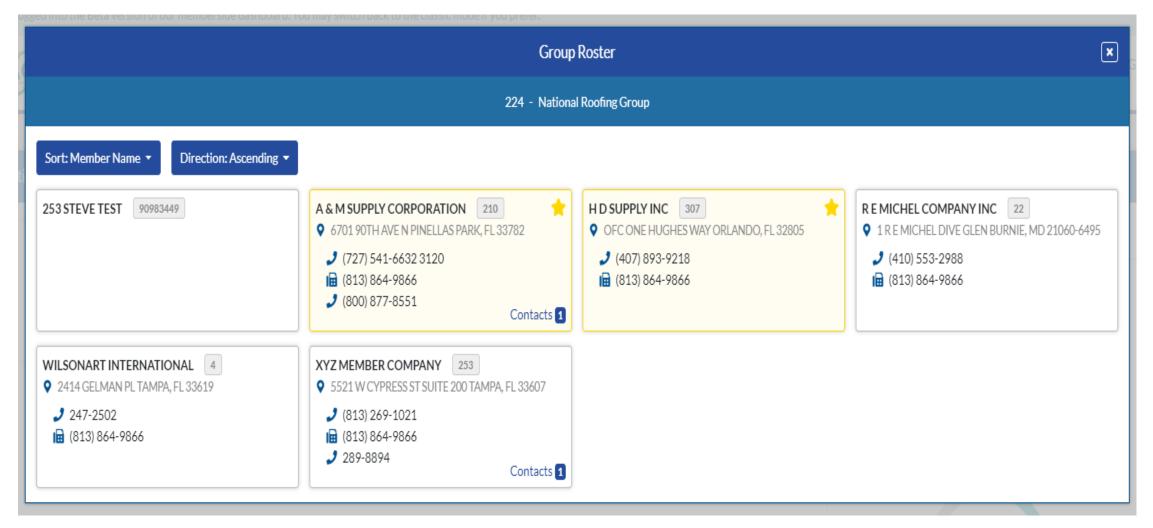


Member Side Remodel

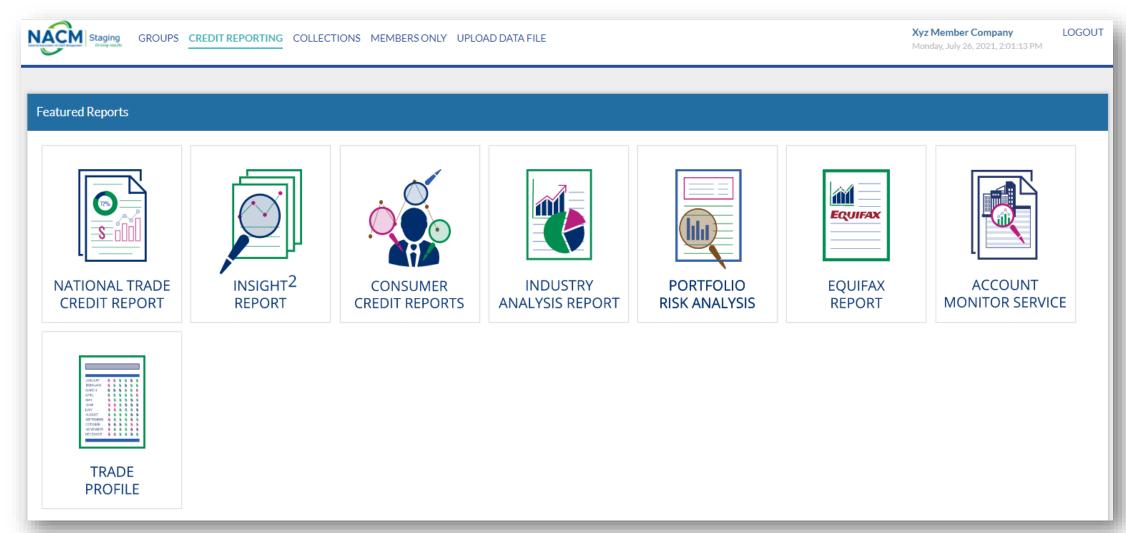
Member Side Remodel Groups / Meetings



Member Side Remodel Group Roster



Member Side Remodel Featured Reports



Member Side Remodel Collections



GROUPS CREDIT REPORTING COLLECTIONS MEMBERS ONLY UPLOAD DATA FILE

Claims Summary

Longevity Data	2008
Letters Sent	11
Notes Recorded	115
Closed on Demand	0
Legal Placements	3
Judgments Secured	0
Payments	1
Received	
Dollars Collected	\$98.40

26 666666 MILLER CONSTRUCTION SUPPLIES, 07/09/2008 27 666666 MILLER CONSTRUCTION SUPPLIES, 07/09/2008	CLAIM#	AR#	DIVISION	DEBTOR NAME	ENTRY DATE
26 666666 MILLER CONSTRUCTION SUPPLIES, 07/09/2008 27 666666 MILLER CONSTRUCTION SUPPLIES, 07/09/2008	14			Test Debtor,	
27 666666 MILLER CONSTRUCTION SUPPLIES, 07/09/2008	25	666666		MILLER CONSTRUCTION SUPPLIES,	07/09/2008
	26	666666		MILLER CONSTRUCTION SUPPLIES,	07/09/2008
28 666666 MILLER CONSTRUCTION SUPPLIES 07/09/2008	27	666666		MILLER CONSTRUCTION SUPPLIES,	07/09/2008
20 000000 MILEER CONSTRUCTION 3011 E1E3, 07/07/2000	28	666666		MILLER CONSTRUCTION SUPPLIES,	07/09/2008
47 987 steven, Test 08/12/2008	47	987		steven, Test	08/12/2008
48 65484 SALLY ONEAL PIZZA, 07/24/2008	48	65484		SALLY ONEAL PIZZA,	07/24/2008



09/07/2021

Master Database

